

MFS

MFS FINANCIAL SERVICES, INC.

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Mr. James Mapes
195 Sharp Hill Road
Wilton, CT 06897

Dear Jim:

Just a note to thank you for a superb job with our Field Force in Tucson! As was the case in your presentation at our Mutual Fund Round Table, the content was both worthwhile and entertaining. I was especially impressed with your efforts in Tucson to tailor your remarks specifically to our sales people, and to do so, despite their steady defections to catch planes home.

Everyone I've talked to or heard from was very complimentary, particularly those who had the time to see all 75 minutes of Jim Mapes. A few even had the audacity to ask for more. To that end, sometime when you've got a few minutes, perhaps we could discuss a few variations of your presentations and/or workshops that you feel might be worthwhile follow-ups to keep in mind for next year. Better agenda planning and a location offering a greater variety of airline connections are already at the top of our list for '92.

Thanks again for an outstanding job! I look forward to further discussions.

Regards,



Michael R. Russell

MRR:ceb

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